

Allen County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 10/3/2014

16 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Allen County economy.¹

These 16 sectors have a total direct output of approximately \$215 million and support 922.1 jobs in Allen County. Running the model for all 16 sectors simultaneously produces the following results:

Agriculture Contribution in Allen Co									
Impact Type ²	Employment	% Employment	Total Value Added ³	% of Gross Regional Product ⁴	Output ⁵	% of Gross Regional Product			
Direct Effect	922.1	10%	58,381,860.6	10%	215,434,409.4	37%			
Indirect Effect	120.1	1%	11,747,851.8	2%	19,605,756.4	3%			
Induced Effect	114.1	1%	8,528,308.7	1%	13,451,416.9	2%			
Total Effect	1,156.4	13%	78,658,021.1	14%	248,491,582.7	43%			

As shown in the above table, agriculture, food, and food processing supports 1,156.4 jobs, or 13% of the entire workforce in the county. These industries provide a total economic contribution of approximately \$248 million, roughly 43% of Gross Region Product (GRP). As noted below in the calculation of Gross Regional Product, imports and institutional sales are subtracted. Therefore, counties that import a relatively large amount of goods and services will have a reduced GRP which may lead to agricultural output being greater than GRP.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 16 agriculture, food, and food processing sectors is approximately \$79 million, or 14% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 14% of the total economy.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: http://www.implan.com/index.php?option=com content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value added = labor income + indirect business taxes + other property type income.

⁴ GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

⁵ Output = intermediate inputs + value added.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

In the top ten by employment, Confectionery manufacturing from purchased chocolate is the top employer in the agriculture industry with 318.8 employees. This table also shows the amount of jobs that are created by the agriculture industry in Allen County.

Description	Total Employment	Total Output
Confectionery manufacturing from purchased chocolate	318.8	132,437,663.1
Grain farming	213.0	12,350,790.3
Cattle ranching and farming	172.9	27,010,337.7
Oilseed farming	105.4	16,922,358.8
Real estate establishments	39.1	5,224,588.7
Animal (except poultry) slaughtering, rendering, and processing	31.2	9,725,481.2
Wholesale trade businesses	26.0	4,673,864.0
Support activities for agriculture and forestry	18.2	25,790.4
Dairy cattle and milk production	17.8	3,596,034.2
All other crop farming	15.8	5,749,513.2

The Confectionery manufacturing from purchased chocolate industry directly contributes approximately \$132 million to Allen County's economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

Description	Total Employment	Total Output
Confectionery manufacturing from purchased chocolate	318.8	132,437,663.1
Cattle ranching and farming	172.9	27,010,337.7
Oilseed farming	105.4	16,922,358.8
Grain farming	213.0	12,350,790.3
Animal (except poultry) slaughtering, rendering, and processing	31.2	9,725,481.2
Farm machinery and equipment manufacturing	11.3	6,150,815.8
All other crop farming	15.8	5,749,513.2
Real estate establishments	39.1	5,224,588.7
Wholesale trade businesses	26.0	4,673,864.0
Monetary authorities and depository credit intermediation activities	11.2	3,620,128.6

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to Allen County's economy.

Description	Employment	Output
Oilseed farming	105.41	16,696,773.53
Grain farming	213.00	12,186,146.74
Vegetable and melon farming	0.95	514,103.11
Greenhouse, nursery, and floriculture production	0.13	58,297.12
All other crop farming	15.79	5,672,868.73
Cattle ranching and farming	172.92	26,649,583.82
Dairy cattle and milk production	17.80	3,548,005.10
Animal production, except cattle and poultry and eggs	14.00	697,902.80
Commercial logging	2.52	168,969.27
Support activities for agriculture and forestry	18.21	24,747.55
Confectionery manufacturing from purchased chocolate	318.77	128,666,152.95
Animal (except poultry) slaughtering, rendering, and processing	31.24	9,509,415.63
Farm machinery and equipment manufacturing	11.33	5,915,626.05
Retail Stores - Food and beverage	56.39	3,157,147.41
Services to buildings and dwellings	106.31	4,245,759.01
Food services and drinking places	395.43	20,831,937.79
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All 105 counties in Kansas have Implan models and agriculture contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Kansas, the retail sector was omitted.